

Mobilizing to Support the Los Angeles Regional Aerospace and Defense Industries

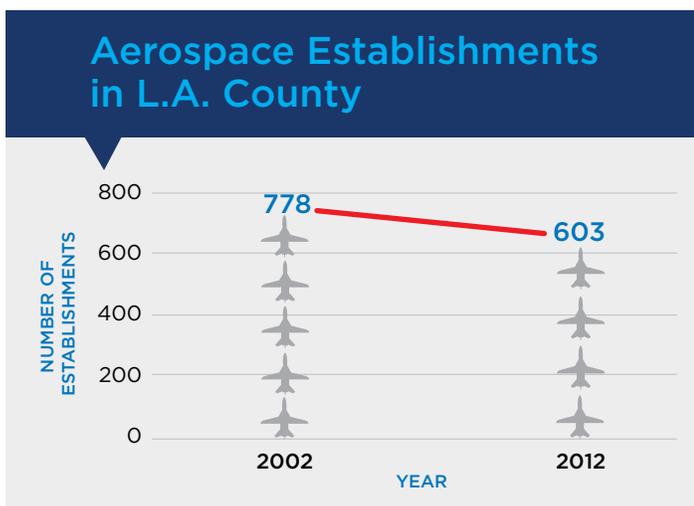


Our mission is to maintain and grow the aerospace industry
in the greater Los Angeles region.



The Los Angeles County region is known for its distinct comparative advantages in aerospace, including our deep reservoir of skilled talent, our expansive ecosystem of aerospace supplier firms, our unmatched trade infrastructure, and our unmatched capacity to create, design, build, and export aerospace related technologies, products, services and processes. Because of these advantages, the Los Angeles region is uniquely positioned to serve existing and attract future aerospace and defense-related programs.

However, the long-term trends over the past few decades haven't been positive in terms of aerospace employment and the number of firms operating in LA County. With Pentagon cuts and continued industry consolidation we have seen large declines in aerospace employment. In addition, numerous aerospace firms have either relocated entirely out of Southern California, or are considering moving large portions of their operations out of the region, a trend exacerbated by the lucrative incentive packages offered by other states yearning to secure these production-based businesses and the high-value, high-wage jobs they support.



Boeing announced the end of production for the C-17, affecting thousands of jobs

The LA Jobs Defense Council, a coalition of leaders from business, labor, education, non-profit, and government, hopes to reverse these negative trends. Our mission is to maintain and grow the aerospace industry in the greater Los Angeles region and, in doing so, support the thousands of businesses, hundreds of thousands of workers, countless families and entire communities throughout the region that depend on a thriving and expanding aerospace industry.

Key objectives of the LA Jobs Defense Council:

- 1 Resolve the Imbalance Between the Demand for Skilled Aerospace Talent and its Supply**
 - Partner with workforce system players to develop and implement relevant job training and intermediary programs
 - Connect aerospace employers with local community colleges, Cal State Universities, and other local 4-year colleges and universities to develop and operationalize workforce training programs
- 2 Improve the Regulatory, Labor, and Tax Cost Landscape for Aerospace Businesses**
 - Develop and advocate for recommendations to structure and focus local, county and state tax and/or other incentives to better support our aerospace and other defense-related industries
 - Advocate for reasonable flexibility on certain regulations that inhibit growth, worker productivity and efficient running of a business without providing comparable benefits to workers and/or the environment
- 3 Increase the Number of “Export-ready” Aerospace Supplier Firms**
 - Engage our research institutions, universities and other stakeholders in efforts to advance innovation and, in doing so, increase the export capacities of our local aerospace, analytical instrument and defense-related sectors
 - Provide market research that helps increase business development capacities at local firms
 - Introduce firms to proven, effective export and procurement service programs
- 4 Grow and Deploy “Red Carpet” to Provide Rapid Assistance to Aerospace Businesses**
 - Encourage high-level decision makers and elected officials to reach out to aerospace firms and bring resources to bear on mitigating any challenges they might have
 - Increase public visibility of the aerospace industry’s concerns, challenges, and major opportunities
- 5 Position our Region to Secure Aerospace Programs and Contracts**
 - Mobilize regional stakeholders to effectively compete for major government procurement and private contract opportunities
- 6 Promote the Preeminence of Our Region’s Aerospace Industry**
 - Create value propositions that highlight and tell the story about the region’s strengths in aerospace and defense
 - Ensure significant representation at global aerospace industry conferences, forums and events



SpaceX is expanding, proving that aerospace can thrive in Los Angeles County.

Be Part of the Solution



- ▶ **Advance**
Join the LA Jobs Defense Council
- ▶ **Act**
Serve on the “Red Carpet Team”
- ▶ **Advocate**
Take Action on Policy and Regulations



Learn more about this initiative and use our resources

Contact the LA Jobs Defense Council

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LA Jobs Defense Council is an initiative of the



LOS ANGELES COUNTY
ECONOMIC DEVELOPMENT CORPORATION